2024-2028 Strategic Plan

October 2023







2024-2028 AVLF Strategic Plan

AVLF's Impact Theory

workforce planning, and

technology capabilities

community

Get more tactical, intentional, and sophisticated as we leverage our strengths for measurable impact

If we... It will... Leading to... By... Prioritize: • Using the new strategy screen • Provide guardrails for Increased... 1. Getting more to guard against mission creep staff and community case representation and spreading ourselves too partners in terms of tactical with use percentages for AVLF's role in the client's of volunteers for thin each program current and outcomes • Further focusing our scope of high-impact cases future programs our work to just tenants and Provide clarity to staff and focusing on tenants volunteers of where and survivors 2. Driving more innovative outreach how volunteers can best tactical outreach. Further tightening up case efforts to reach contribute for each programming, acceptance criteria isolated survivors and impact program More strategically identifying partner referrals for litigation Free up space for thought and establishing expectations wraparound services leadership and 3. Formalizing and with partners to meet the • \$ raised (or time providers tactical/impact litigation expanding our expanded needs of our clients volunteered) to ecosystem of Allow AVLF to get more • Getting more efficient in all support more service partners sophisticated in our volunteer management impactful litigation 4. Convening and advocacy functions retention and influencing legal · Allow AVLF to focus more • Investing in communications, satisfaction of AVLF

Our community will see:

- Reduced eviction filings, displacement, and enrollment turnover and improved living conditions for renters - in target neighborhoods
- Improved health outcomes as a direct result of our partnerships with health plans and other health care
- Increased numbers of survivors receiving protection and support who were not otherwise accessing services.

not just action

on indicators of impact,

staff

5-Year Roadmap for Strategic Priorities

The first-year efforts will set up AVLF to build out and evaluate the strategies that will drive tlanta broader, deeper impact.

PRIORITIES	2024	2025	2026	2027	2028
Get more tactical with use of volunteers for	Enhance workforce planning capability needs for each program ("right sizing" and clarifying division of labor)				
current and future programs	Enhance s	ophistication of volunteer	recruitment strategy to l	be more tactical and data-	driven
	Enhance volunteer management capa	city to deepen volunteer	engagement and increase	case acceptance	
Drive more tactical	Continue to expand access to legal pro more tactical and intentional program		urvivors in Fulton County	while freeing up time and	resources through
outreach, programming, and	Develop a more tactical litigation and individual casework and emphasizes b				
impact litigation	Expand and continue to develop innovative outreach and access strategies for survivors that build on AVLF's existing intimate partner abuse programming for broader and deeper impact on desired community outcomes				
Formalize and expand our ecosystem of service partners	redu	dardize partnership and p ice load on staff and furth F and its partners			
		elop new client communic representation	cation strategies that bett	ter set expectations aroun	d AVLF process
Convene and influence legal community		AVLF as a thought leader aguing the Atlanta commu			

Strategic Plan Responsibilities across AVLF

Each strategic priority needs clearly defined roles

atlanta voluntee:

PRIORITIES	Responsible	Accountable	Consulted	Informed
Get more tactical with use of volunteers for current and future programs	Volunteer Management LeadsProgram Directors	Deputy Director	Program TeamsExecutive DirectorBoardLeadership Council	Strategic Planning Committee
Driving more tactical outreach, programming, and impact litigation	Program Directors	Deputy Director	Executive DirectorProgram TeamsBoard	Strategic Planning Committee
Formalizing and expanding our service ecosystem of service partners	 Director of Community Support & Partnerships Program Directors 	Deputy Director	Executive DirectorProgram Teams	Strategic Planning Committee
Convening and influencing legal community	Director of CommunicationsExecutive DirectorProgram Directors	Deputy Director	BoardLeadership CouncilProgram Teams	Strategic Planning Committee



2024-2028 Strategic Priorities

- Key Objectives
- Potential Indicators of Success
- Key Tactics

AVLF Strategic Priority: Get more tactical with use of volunteers for current and future programs

volunteer lawyers foundation

Key Objectives	Potential Indicators of Success	
Enhance workforce planning capability to determine 'staffing' needs for each program	 % increase in volunteers with X experience % increase in full case representation 	
Enhance sophistication of recruitment strategy to be more tactical and data-driven	 % increase of trained attorneys placed on at least 1 case % increase in volunteer retention 	
Enhance volunteer management capacity to deepen volunteer engagement and increase case acceptance	% increase in case acceptance	

AVLF Strategic Priority: Get more tactical with use of volunteers for current and future programs

	foundation
Key Objectives	Key Tactics
Enhance workforce planning capability to determine 'staffing' needs for each program	 Develop a new legal-services delivery design to "right size" and clarify roles for volunteer attorneys to better delineate division of labor between Staff and Volunteer Attorneys and define and communicate expected level of volunteer engagement in cases Assess the long-term feasibility of a volunteer-driven representation model for programs with a decline in volunteer representation Better identify more specific volunteer opportunities for AVLF staff to manage - e.g. target litigation teams and partners for eviction defense work, target non-litigators for less-specific needs (e.g. intake interviews)
Enhance sophistication of recruitment strategy to be more tactical and data-driven	 Develop a recruitment strategy that accounts for eventual attrition among committed volunteers, particularly in programs that require specific expertise, and best allows AVLF to meet the need for placing cases for representation, including but not limited to establishing firm initiatives or pools of attorneys committed specifically to litigation and the acceptance of cases for representation (AVLF "Litigation Department")
Enhance volunteer	Better communicate expectations to volunteers in terms of time commitment and scope of work for each program

management capacity to deepen volunteer engagement + increase case acceptance

- r each program
- Invest in centralizing all volunteer management staff and functions across all AVLF programs with dedicated staff
- Better target our training opportunities for deeper understanding of the issues, incentivizing "training ground"
- Explore staffing models for the various versions of more in-depth substantive training in AVLF's two main areas of focus, ranging from simply conducting more skills-based litigation trainings to the concept of a "leadership academy."

AVLF Strategic Priority: Drive more tactical outreach, programming, and impact litigation to broaden and deepen community impact

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Key Objectives

Continue to expand access to legal protection for tenants and survivors in Fulton County through more tactical and intentional programming

Develop a more tactical litigation and advocacy strategy for tenant-focused work that builds on AVLF's individual casework

Expand innovative outreach and access strategies for survivors that build on AVLF's existing intimate partner abuse programming

Potential Indicators of Success

- % reduction in eviction filings in target neighborhoods
- % reduction in enrollment turnover rates in target schools
- # of advocacy actions for top code enforcement offenders in target neighborhoods
- # of survivors reached through outreach efforts
- # of tactical/class action lawsuits filed/won
- \$ raised (volunteered) to support impact litigation
- % retention of staff
- % employee satisfaction ratings

18

AVLF Strategic Priority: Drive more tactical outreach, programming, and impact litigation to broaden and deepen community impact

Key Objectives	Key Tactics
Continue to expand access to legal protection for tenants and survivors in Fulton County through more tactical and intentional programming	 Annually reassess all program and major initiatives using the adopted Strategy Screen and financial/volunteer data to inform decisions about future investment and identify insights for program improvement Strengthen case evaluation, screening, and selection Assess time spent on cases + efforts w/in core substantive/geographic areas
Develop a more tactical litigation and advocacy strategy for tenant-focused work that builds on AVLF's individual casework	 Conduct feasibility study of intentional shift to a more tactical, "impact litigation" approach within relevant programs, including but not limited to potential programs Use annual housing data to target specific bad-actor landlords in specific neighborhoods Explore creating an "impact" litigation arm of AVLF (housing) Develop staffing models and fund development strategy for more tactical impact litigation Identify legal partners to support impact litigation efforts with clear roles, responsibilities
Expand innovative outreach and access strategies for survivors that build on	 Use available annual data to identify the neighborhoods most in need of legal protection and services for survivors

Enhance and expand mobile units and other innovative outreach and access approaches to

increase survivors' access to legal protection and services in specific neighborhoods

AVLF's existing intimate partner abuse

programming

AVLF Strategic Priority: Formalize and expand our ecosystem of service partners

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Key Objectives

Standardize partnership and provider referral process to reduce the load on staff and further define distinct "swim lanes" for AVLF and its partners

Develop new client communication strategies that better sets expectations for AVLF process and representation

Potential Indicators of Success

- % increase in wraparound partners
- % client satisfaction ratings
- % employee satisfaction ratings
- % retention of staff
- % increase in AVLF partners (wraparound and corporate) annually

AVLF Strategic Priority: Formalize and expand our ecosystem of service partners

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Key Objectives	Key Tactics	
Standardize partnership and provider referral process to reduce the load on staff	 Further define distinct "swim lanes" for AVLF Strategically identify and establish expectations with partners to meet the expanded needs of our clients Expand feedback loop with clients to evaluate existing partners and identify new partner needs on an continuous basis 	
Develop new client communication strategies that better sets expectations for AVLF process and representation	 Expand Safe Families Office program approach to client communication to develop AVLF-wide talking points for expectations for client outcomes 	
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AVLF Strategic Priority: Convene and influence legal community

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Key Objectives

Further position AVLF as a thought leader and convener of the legal community to drive shared impact towards pressing issues plaguing the Atlanta community related to housing/landlord issues and intimate partner abuse

Inspire the fight for justice by leading our supporters, volunteers, and the greater legal community towards awareness and advocacy

Indicators of Success

- # of published writings shared
- # of speaking engagements requested
- # of participants convened virtually and inperson
- % increase in AVLF partners (wraparound and corporate)

AVLF Strategic Priority: Convene and influence legal community

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Key Objectives

Further position AVLF as a thought leader and convener of the legal community to drive shared impact towards pressing issues plaguing the Atlanta community related to housing/landlord issues and intimate partner abuse

Key Tactics

- Build **strategic communications capability** within the organization to publish white papers, research, etc. on housing and family law topics and provide guidance for internal stakeholders via talking points and other communication assets
- Convene the Atlanta legal/pro bono community on a frequent basis
- **Expand our impact measures** to track human services-related outcomes + longer-term impact of target neighborhoods where we provide programming

Inspire the fight for justice by leading our supporters, volunteers, and the greater legal community towards awareness and advocacy

- Utilize eviction and other data to better target our outreach and advocacy
- Better communicate our civic impact to our supporters and volunteer base so that they know the bigger movement of which they are a part